

August 31, 2010

Meeting started at 7:05pm

Present: Tammy, Lisa, Christy, Malana, Pam , Steve, Tom, James, PJ, Gene, Mark

Christy made a motion to vote Mark Hiegel in as a board member and it was seconded by PJ.

Brenda John was a guest at our meeting we hope Brenda decides to join our board.

Minutes of the May, June, July were approved

equipment that Tony wanted to purchase, the cost is approximately \$10,000. We need to make sure for all purchases over \$1000 they are reproved and at least 3 bids are obtained. Mark made a motion that we approve the purchase and it was seconded by Gene.

Pam and Lisa will get 2 additional bids

Steve reported that we have \$57,813 in our cash account. We now have 52 gridiron members which is down from last year.

Camp revenue was \$18,850 camp costs were \$24,705 we had a loss of \$6055 but we had budgeted for a loss of \$7500.

We made a total of \$29,530 on gold card sales this year.

Steve made a recommendation that we work hard on getting a bigger share of our income from advertising and sponsorship.

Lisa Recapped the last month:

Varsity camp went well and thank you to all who put in many hours to make this camp so successful.

Picture day went smoothly, Ron Christopher will be back next year to do our pictures.

Albertson's as always was so gracious to donate and cook all of the food for the kickoff.

It was very good and went smoothly,

It was discussed that we need to rethink the flow of our kick off event. Raffle being a big thing we need to talk about. Tammy put a lot of time and effort into getting us all the great raffle items. Many people did not even know that we had a raffle going on. Part of the problem is nobody under the age of 18 can sell raffle tickets or purchase them. So next year we will need one person in charge of each raffle jar walking around to get donations.

Home opener : We need to look at were we locate our vendor banners. Mark is going to check and see were we can put the banners and were our sponsors would like to see there

banners.

We need to clarify when selling banners that they are only hung at varsity games. Lisa is going to ask if we can put the banners up for the season.

This would save lots of time and efforts weekly.

Fundraising opportunities:

Chipotle is offering us 50% of sales after taxes on everything sold to customers bringing in our flyer on our designated day.

Daily deal - we will look at this for next year.

Angelo's ice- They would like to sell at varsity games and give us 30% of proceeds. Lisa is going to see if we could have them approved for our next varsity home game.

Souvenir programs- deadline is Friday Sept 3rd for all spirit ads and advertising

Goldie's will be getting the inside front cover, Scottsdale healthcare will get the inside last page and Albertsons will get the back page.

Mark will contact Frank at the Office about being a sponsor in our program

Tammy will talk to Shane at Subway about getting him an ad in the programs as well.

We can now do 50/50 raffles under strict guidelines. No one under the age of 18 can sell or purchase the raffle tickets.

Players fee's need to be paid, Liaison will send out a emails to parents to remind them.

We would like to due a food drive at one of our last home games.

Meeting adjourned at 9:05pm